

Jennifer Alix, Realtor®

Relationships. Responsiveness. Experience.



When Jennifer Alix started her career in Real Estate, she was looking for income and a flexible schedule that would allow her to fulfill her first passion – caring for her children and family. Over time, she grew to love the relationships she cultivated with her clients. Many have become long-term friends and sources of referrals of buyers and sellers. They send people to Jennifer because they like her responsiveness and professionalism and trust her to do a great job. Click on the Client Testimonials tab above to learn more.

Today, with nearly 20 years of experience as a Realtor in Tolland and surrounding counties, she's among the top tier of producers in the Berkshire Hathaway network and her local office, has listings that move to contract in 45 days on average, and nets sellers 96% of their listing price upon sale. The numbers don't lie. Jennifer knows Real Estate. See her stats and credentials below.

Jennifer has cultivated strong relationships with service partners, including attorneys, contractors, home inspectors, stagers, and lenders. She's able to guide sellers confidently through every step of the selling and buying process. Her clients know that when Jennifer refers them to service providers, she has fully vetted them to meet her own high standards of excellence.

Selling and buying a home is fraught with many emotions and decisions to make that are tough to navigate through. Jennifer focuses on educating her clients, starting with thorough research of the Real Estate market in the targeted areas of interest. When Jennifer guides a seller on setting their list price, she backs up that advice with data and comparisons. Sellers can trust and rely upon her knowledge and expertise. Jennifer has a track record of closing her listings at a high 96% of the list price. That indicates her ability to accurately set list prices and successfully negotiate on behalf of her clients.

Jennifer has great success in reactivating expired listings when they didn't move to the satisfaction of the seller. You can rely on her expert guidance to take your home from listed to contract to sold. Jennifer values and understands the deep need we all have to connect with a community. She's lived in the same town for over 20 years, where she and her husband established their family and know their neighbors in town. Buying a home is a huge investment. When you're selecting a Realtor, it's important to connect on a meaningful level.

Trust, relationships, responsiveness, experience, market knowledge, negotiating skills, and integrity – that's what you'll find in Jennifer Alix.

Relocating? Jennifer is a certified relocation specialist, licensed in both Connecticut and Massachusetts. She is also part of a national network connecting people to Realtors in the U.S. and Canada to assist with your home buying and selling needs.

Professional Affiliations:

- Honor Society - Top 14% of the Network 2019
- Top Producer - Vernon office
- National Association of REALTORS®
- Connecticut REALTORS®
- Greater Hartford Association of REALTORS®
- Buffini & Company (National Real Estate Coaching and Networking)
- Licensed in CT and MA

Designations:

- E-Certified in the use of Online Marketing
- Certified Relocation Specialist
- Real Estate Staging Expert



<https://jenniferalix.bhhsneproperties.com/>